



BELIEVERS IN BUSINESS

New Member's Guide

Micah 6:8

“He has showed you, O man, what is good. And what does the Lord require of you? To act justly and to love mercy and to walk humbly with your God.”

CORE Group

Objective

The primary objective of the Believers in Business networking group is to gather a group of men and women of faith who are willing to commit to doing their very best to help their fellow members achieve their business goals and objectives by providing referrals to each other while understanding that God's power is an essential component in this mission.

Membership

1. Membership is restricted to one person per business classification and one "home" chapter for that member.
2. Members may NOT hold seats in multiple chapters but may attend other chapter meetings as a guest. They are encouraged to attend only the chapters where their seat classification is open, and they may only promote the classification they hold in their home chapter.

Attendance

1. If a member knows he or she will miss a meeting, she/he can send a substitute to represent their business in the meeting.
2. Any member may ask for a leave of absence for up to three months' subject to the understanding that if another party desires to take the member's seat, he or she will be notified and will have the opportunity to terminate his or her leave to protect his or her seat by becoming active again. It is the responsibility of the member on leave to return to active participation no later than the end of the three-month leave period. If he or she fails to do so, he or she will forfeit his or her seat in BIB.
3. Effective February 1, 2015, according to the Attendance Policy of BIB for all Chapters, a member will forfeit their seat if a member either (i) misses three meetings in a row or (ii) misses five out of twelve meetings over any given six-month span

Regulations & Expectations for Membership

Membership is open to anyone who understands and accepts that BIB is Christian-based group and that Christian prayer is integral to the organization. There is a common Code of Ethics we expect members to adhere to:

- Be truthful with BIB members and the referrals received from members.
- Take responsibility for following up in a timely fashion on all referrals received.
- Display a positive and supportive attitude.
- Live up to the ethical standards of my profession.

Members agree to fulfill the expectations of membership by attending meetings regularly and be:

- willing to bring qualified referrals to the BIB Networking Group
- willing to bring prospective visitors to the group
- willing and able to hold a one-to-one meeting with a different member every other week to come to develop a closer relationship thereby enabling easier referral exchanges.

Annual Dues - There is a modest \$10 annual dues assessed at the time of membership to offset limited group administrative costs. This \$10 fee would be payable after attending two BIB meetings and following approval by the CORE group.

Classifications - Membership is restricted to one person per business profession and one “home” chapter for that member. Members may not hold seats in multiple chapters but may attend other chapter meetings as long as the seat they represent is not filled in that chapter, and they may only promote the classification they hold in their home chapter.

Network Marketing – Members may promote the products of their Network Marketing business but may not recruit or promote income opportunities with that business.

Membership Activity

Commitment to Invest - While members will not be required to invest “money” beyond the \$10 annual dues, all members are expected to invest:

- a. **TIME:** taking the time to meet with fellow members one on one to be better able to refer potential business to those members.
- b. **TALENT:** Freely share contacts, knowledge and experience with fellow members to enable those members to achieve greater levels of success in their business.
- c. **TREASURE:** Be willing to invest their ‘treasure’ in inviting fellow members to breakfast or luncheon one on ones to develop closer business relationships with those members.

Referrals & Testimonials - towards the end of each meeting, members will exchange qualified referrals and testimonials. Members may give as many referrals as they wish but just one testimonial.

A referral is NOT a “tip” or “lead” but a personal introduction and follow-up with both the BIB member and the referred party. These can also include personal initiatives (e.g. being present with the referred BIB member when meeting with the party who is being referred).

30-Second Commercials - Members and guests will have the opportunity at each meeting to give a 30-second commercial telling fellow members who they are, what their business is and what a good referral for them would be.

Five Minute Presentations – At each meeting schedule 1 or 2 members to have the opportunity to share a longer presentation about their business. You should allot 5 minutes for the presentation and 3 minutes for Q & A.

Business Cards -BIB will circulate a box where members are encouraged to keep 20 to 30 of their cards in the box so members and guests can access these as needed. Only members in good standing will be permitted to have their cards in the box. Only members of that Chapter and CORE members may place their cards in the box.

Meetings

Allentown: 2nd & 4th Tuesday @6:50am; Parkland Restaurant, 2702 Walbert Avenue, Allentown

Bethlehem: 1st & 3rd Tuesday @7:00am; Borderline Restaurant, 2100 W. Union Blvd. Bethlehem

King of Prussia: 1st & 3rd Friday @7:15 am; West Norriton Diner, 2508 W. Main Street, Norristown

Lansdale: 1st and 3rd Wednesday @7:15am; Park Place Restaurant, 709 Sumneytown Pike, Lansdale

Nazareth: 1st & 3rd Tuesday @11:50; Hanoverville Roadhouse, 299 Industrial Park Rd, Nazareth

Pocono: 2nd & 4th Tuesday @7:15; Perkins Family Restaurant, 1215 West Main Street, Stroudsburg

Quakertown: 2nd & 4th Friday @7:00am; Karlton Café, 310 W. Broad St., Quakertown

Wilkes Barre: 1st & 3rd Thursday @7:00; Something Special Bakery, 23 W. Walnut St, Kingston

Wymissing: 2nd & 4th Tuesday @7:45; Gianotti's Berkshire, 1714 State Hill Rd, Wymissing

Meeting Fees & Breakfast/Lunch: *All meeting fees include a meal and are payable whether you have eaten or not.* Fees typically range between \$10-\$15

Meeting Cancellation Policy: If the School District in the town a Chapter meets has a 2-hour delay, or is cancelled, that Chapter will not meet. With exception of Nazareth's lunch meeting which will proceed on a 2-hour delay.

Resources

Website: Please check out all of the resources here. Note, there is a page for submitting your prayer requests. Also, make sure your listing appears correctly under your chapter's members after submitting your photo to the Membership/Administrator of your Chapter: www.BiBNetwork.org

Facebook Page: Chapter meetings are listed as events and you are encouraged to share them and invite others through the FB functions. <https://www.facebook.com/BiBNetwork/>

Facebook Networking Group: You are encouraged to share your business posts to the group, as only BiB members will be approved and thus able to share information, but the posts in the group are public. Please feel free to share ministry events, as well and prayer concerns, keeping in mind the posts are visible to those outside the group. <https://www.facebook.com/groups/BelieversinBusinessNetwork/members/>

Prayers

Opening Prayer ~ Moderator:

Dear Heavenly Father,

We come together today as Believers who want to bring GLORY to your name by succeeding in business and in life and becoming an example of your Word at work here on the earth. We ask you, Father, to give us the wisdom and the strength to HELP one another and LOVE one another as you have loved your church. We thank you Lord for allowing our FAITH to grow and our personal and business goals to PROSPER.

We thank you for blessing and sanctifying the food we are about to receive by your Word and by prayer and ask that you make it wholesome and healthy as you bless the hands who have prepared it and those who serve it. In JESUS' name we pray, ~Amen!

Prayer for BiB Members and Families ~ Prayer Warrior:

Dear Lord,

We know that by joining the Believers in Business Networking Group, we have made a visible commitment to each other that we want Christ to be a part of our business life. Please bless everyone present here today. Bless those that could not be with us, and give us the strength promised in your Word. Lord, bless our work, our marriages, our spouses, our children, and our friends, and let us each be a witness to You in our personal and business lives.

In Jesus Name we pray, ~Amen!

Closing Prayer ~ Chosen by leading of Holy Spirit through Moderator:

*Specific Chapter Prayer requests can be added here.

Examples:

Thank you, Lord, for your presence with us this day. As we depart from this space now, we ask you to bless us throughout the remainder of the day and guide us safely home. Do not let the learning and conversations of this gathering die, but, instead, may they continue to ruminate within us and bear fruit in our personal ministries throughout the year, until we find ourselves together again. We ask this in the name of Jesus, and in the power of the Holy Spirit, Amen.

Father, we thank You that you have revealed Your love for us today. We invite you to send us out from here in the power of the Holy Spirit. Fan into flame the gifts that you have given us. Come reveal Your grace and truth to us each day. For Yours is the Kingdom and the Power and the Glory Forever and ever, Amen.

As we close this meeting, we want to give honor to You, Lord, and thank You for the time we had today to discuss how we can help each other's business to grow. May You bless each person who took the time to gather here today and may Your hand of protection be on them through the rest of the week. May all that was accomplished here be for Your glory, and may you help us each to do our parts to bring the plans discussed to life. In Jesus' Name we pray, Amen.

CORE Group Prayer:

Heavenly Father,

We are joining together in the Name of Jesus as Believing Partners in your Kingdom! We are exercising our rights as joint heirs for all that You have promised in Your Word.

We lift up to you our families and all those that you have given us to pray for and especially our BIB partners and we bind every demonic assignment that has been placed on any of them or us, and we cast down all imaginations that would try and exalt themselves above Your Word! We place your Favor Wall around each person so that no weapon formed against them will prosper.

We dispatch your Angels, Father to go before us and make the crooked way straight and we receive from you all the victory granted through Jesus resulting in Health, Wealth and Eternal Life as you have promised us in Your Word.

We are agreeing together knowing that Your Word says that when two or more agree as to touching anything it shall be done! We go now using Your Word as our Sword and proclaiming over this day that we overcome by the Blood of The Lamb and The Word of our Testimony in JESUS Name ~ Amen!!!